

ikon

Letter of Comment No: 1067  
File Reference: 1102-100

**From:** Cary Anderson [caryande@cisco.com]  
**Sent:** Tuesday, April 20, 2004 12:18 PM  
**To:** Director - FASB  
**Cc:** savestockoptions@cisco.com  
**Subject:** File Reference No. 1102-100, addressed to "Chairman Robert H. Herz

Mr. Herz –

Please reconsider and DO NOT treat stock options as an expense. I work hard for Cisco Systems, Inc. to be a profitable company, and expect to see the reward when my options mature above their strike price. This is one of the only ways a person can get ahead in this world, rather than just working for a salary. If you decide upon this course of action, my company will no longer be able to give me options and I will lose a valuable tool in my retirement arsenal.

Please reconsider.



**Cary Anderson CCIE, CISSP**  
**Consulting Systems Engineer**

**NW Operation - Alaska, Washington, Oregon, Idaho, Montana, Utah**  
**Cisco Systems, Inc.**

**Schedule at:** <http://calendar.yahoo.com/caryande>

**Caryande on Yahoo! Chat InternetRX on AOL chat caryande@yahoo on MSN chat**

*Passwords are like underwear. Don't share them, don't hide them under your keyboard, or hang them from your monitor. Above all, change them frequently*

