THE MACMAN | LLC

Letter of Comment No: 2610
File Reference: 1102-100

May 14, 2004

Chairman Robert H. Herz
Director of Major Projects—File Reference No. 1102-100
Order Department, Financial Accounting Standards Board
401 Merritt 7, P.O. Box 5116
Norwalk, CT 06856-5116

Dear Chairman Herz:

The state of today's competitive business environment restricts a company's ability to reward their most productive employees with appropriate salary increases. The use of stock options allows employers to reward their employees in a more fiscally responsible way, while still rewarding hard work and results. It's a win-win situation.

However, although we have personally looked into having stock options other than a 401K to use as an incentive to maintain good employees, we do not feel that our government should be allowed to make this decision for us.

I am sure that the members of the FASB are wise enough to understand that no one knows how much a stock option costs a company until somebody actually exercises that option. This is a basic principle of general accounting. Mandatory expensing of stock options would force companies into a wasteful guessing game.

The required expensing of stock options would hamper economic growth and halt the emergence of exciting new technologies and businesses. Since our economy is just now beginning to stabilize, this would prove detrimental to our entire nation. You would be infringing on how a business owner and employees agree on compensation. Therefore, I ask you to help fight these unnecessary and burdensome measures by saying no to mandatory expensing.

Sincerely yours,

Robert Hoffgartner

600 TOWER DR • OKLAHOMA CITY, OK • 73160-6724