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From: Sent: Mike Maze [mmaze@cisco.com] Friday, June 11, 2004 2:41 PM

To:

Director - FASB

Cc: Subject: savestockoptions@cisco.com File Reference No. 1102-100 Letter of Comment No: 4238 File Reference: 1102-100

Dear Chairman Robert H. Herz,

I would like to make you aware of my personal feeling on the issue of broad based stock option plans like the one I currently enjoy through Cisco Systems. The options I receive will be used as a significant portion of the funds necessary to provide my children with the opportunity for higher education or help them get started with a business of their own. This is one of the ways I am compensated for the many hours I work over the normal 40 hour work week. This is a conscious decision and is the only way I can justify time away from my children now to ensure their future.

Without these options my wife would have to go back to work which could also impact future generations, specifically my children. With their mother at home they receive the type of nurturing and after school hours structure and mentoring that prepare them for the future.

By the way, my wife contributes many hours of volunteer work at the public school my children attend. I'm sure many other stay at home parents do the same for their community schools and I would expect broad based stock option plans contribute to that. Without these volunteers it would effect the education of many children and not just my own.

One last note, watching the value of these options drives me to continually contribute many hours to satisfy the customers that I am responsible for. Ownership in the company provides the incentive to make more conscious and responsible fiscal decisions. Lastly, what I do largely because of stock options drives the United States economy and allows American based companies such as Cisco to win in the global economy. Thank you for your time and your efforts to find a solution that doesn't impact my job, my children, and our great country.

Sincerely,
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