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From: Kannan Ponnuswamy [kponnusw@cisco.com]
Sent: Thursday, April 22, 2004 5:58 PM
To: Director - FASB
Subject: Expensing of stock options

Letter of Comment No: 1449
File Reference: 1102-100

Dear Chairman Robert H. Herz,

Sub: File Reference No. 1102-100 =====

America has always been a land of opportunities and hard work always paid off in America. Every person in America are good at a field they love and have interests in. While the field for some is sports for others it could be art, poetry, writer, filmmaker, business, technology, medicine etc.

For me the field I'm interested in and am good at is Computer Networking. I provide service to the American society in the field of Computer networks by improving productivity of companies, connecting people, education and other invaluable services such as preventing spreading of virus, internet worms etc.

Other than interests, there is always a challenge in life that needs to be met...Food/Shelter/Finances. If these goals are not met, then one is forced to do what he is not good at and not truly interested in.

With stock options, I feel as the owner of the company in a small way...its like running a small business. If company decides to remove stock options, then my financial goals are not met and I might choose other ways to make money to meet my needs. This indirectly affects American society as they would be losing my service and many others who are good at certain field.

For example Michael Jordan was an excellent basketball player..but not a good baseball player. When he took to baseball, we missed him in the basketball court. So he returned to basketball where he was good at and sure we enjoyed every moment of his basketball career.

Similarly stock options would help us stick with our interests and what we are good at. Expensing stock options will have indirect effects on American economy, such as

- Brain drain to other countries instead of brain gain
- Other countries economy will pick up where America left
- Less Innovation
- America might no longer be the land of opportunities

Please consider the overall impact that stock options has on the American society. I would request you not to authorize expensing of stock options.

thanks

- Kannan Ponnuswamy

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