Len Tatore

Letter of Comment No: 1327 File Reference: 1102-100

From: Carla Flores [carflore@cisco.com]

Sent: Wednesday, April 21, 2004 7:41 PM

To: Director - FASB

Cc: savestockoptions@cisco.com; Carla Flores

Subject: Chairman Robert H. Herz File Reference No. 1102-100

Chairman Robert H. Herz File Reference No. 1102-100

This month mark's my fifth year anniversary here at Cisco Systems, Inc. As a Field Sales Administrator I truly enjoy my career and especially take pride at the direct impact I make in this organization. I am not only reminded of what this company is capable of by the mere technological advancements that enhance my productivity but by the fact that my efforts contribute to the company, the world we live in and me as a shareholder. As part of this organization and as a shareholder I have been given the knowledge of what it takes to run a successful company, it's people.

My stock options remind me everyday that I am not only at here Cisco to help make the world a better place but I am here for my future as well. That is motivating enough for me.

Carla Flores

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