Stacey Sutay

Letter of Comment No: 203 File Reference: 1102-100

From:

Camille Babb [cababb@cisco.com] Monday, April 19, 2004 5:44 PM

Sent: To:

Director - FASB

Subject:

Please do not enact the current proposal re: Expensing Stock Options

I am writing to request that you not enact the current proposal which will impact the way companies have to account for the issuance of stock options. For me and my family, the stock options that my company provides are imperative for the college education we are planning to provide for our children. If you enact this new ruling and my company is forced to change its position on issuing stock options, this critical financial tool for our children's college education will be at risk.

I have had the opportunity in my career to work for private and publicly held companies. There is a difference when I am in a situation where I have been awarded stock options. Despite my work ethic and company loyalty in either circumstance, the stock options really do drive entrepreneurial behavior that invokes an extraordinary amount of energy, passion and business courage because I can personally realize the payoff for the risk associated with the effort when company ownership is offered. I would recommend that more companies move in this direction rather than away from issuing stock options to ensure that our US economy remains healthy and stimulated. I would also like to see my children experience this type of motivation and reward as they begin their careers following completion of their college educations. I would also point out that typically one should not invoke a policy in response to the error of a few to the detriment of the whole.

Thank you for considering my request.

Camille Babb

Camille F. Babb HR Director Cisco Systems, Inc. ext. 30400 408-853-0400

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Carpe Diem!