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Letter of Comment No: 1548
File Reference: 1102-100

From: Burton Lo [burtonlo@cisco.com]
Sent: Thursday, April 22, 2004 2:43 PM
To: Director - FASB
Cc: savestockoptions@cisco.com; burtonlo@cisco.com
Subject: File Reference No. 1102-100, addressed to "Chairman Robert H. Herz,"

Regards to : File Reference No. 1102-100, addressed to "Chairman Robert H. Herz,"

To Whom It May Concern:

I think stock options should be accounted for, but they should not be expensed.

Stock options are the life blood of what fuels this nations as a technological power house.

Expensing stock options will hurt our national economy.

On the other hand, I believe shareholders have a right to know how much equity do they really have.

So I would suggest that stock options granted be published in sec filings so that share holders know how much

dilution has occurred. As a result, investors will price share accordingly.

BTW , when an employee exercises his options, the IRS and U.S.

government is a big beneficiary and partner because

an options exercise usually results in a big income tax to the government.

Let's be partners and win together.

Thank you for your consideration,
Burton Lo