Len Tatore

Letter of Comment No: 131
File Reference: 1102-100

From: Sathya Maturi [snmaturi@cisco.com]
Sent: Wednesday, April 21, 2004 8:15 PM
To: Director - FASB
Cc: savestockoptions@cisco.com; snmaturi@cisco.com
Subject: File Reference No. 1102-100

Dear Chairman Robert H. Herz,

I would like bring to your kind notice that the recent FASB decision to expense stock options is NOT good news for employees like me and many others. While being at Cisco, is in itself a motivating factor, for software engineers like me, the stocks are invaluable and are central to many of our future plans, like a new home etc.

They are all the more important and probably one of the very few ways that we can make some decent money to invest and plan for a reasonably comfortable future. They become all the more important these days, considering that the salaries too didn't increase much since the economy turn down.

FASB's decision not only throws water on the enthusiasm of the likes of me, but it is also taking away our chance to hold stake in the company that we work for and love.

It is certainly NOT in our interest or advantage if the FASB decides to implement this new change. And most importantly, it will take away one of the most attractive practices that the company uses to reward it's employees for their hard work and dedication.

This is an earnest request to NOT TO EXPENSE the stock options. I hope the right decision would be taken in the best interest of the most. Thank you for your consideration on this issue. sincerely.....
sathya